## SANTA FE COLLEGE

3000 N.W. 83<sup>rd</sup> Street Gainesville, FL 32606

## OFFICE OF PURCHASING

DATE: August 7, 2023; 10:00 a.m.

TO: All Bidders

FROM: David Shlafer, Purchasing Director

SUBJECT: Notice of Award of ITB: #01-24 (Charter Bus Services)

Please be informed that I am awarding this bid to **A Candies Coachworks, Inc.** 

You are hereby informed that failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes. This notice will be posted for review by interested parties for a period of 72 hours from the time stamped on this notice.

Please see next page for tabulation

ITB #01-24: Charter Bus Services Price Sheet

| Criterion  | A Candies Coachworks | Annett Bus Lines* | Pheonix Bus Inc | Pico Bros Company |
|--|----------------------|-------------------|-----------------|-------------------|
|  |                      |                   |                 |                   |
| Cost per live mile                                 | \$3.50               | \$5.59            | \$6.00          | \$3.45            |
| Cost per deadhead mile                             | \$3.50               | \$4.53            | \$6.00          | \$3.45            |
| Total deadhead charge to SF NW Campus              | \$0.00               | \$0.00            | \$800.00        | \$6.90            |
|  |                      |                   |                 |                   |
| Minimum Trip Charge                                | \$1,000.00           | \$2,028.00        | \$1,500.00      | \$2,250.00        |
|  |                      |                   |                 |                   |
| Cost per day for Multi-Day Trips                   | \$1,000.00           | \$2,028.00        | \$1,800.00      | \$2,350.00        |
|  |                      |                   |                 |                   |
| Rate per hour over 12 hours                        | \$65.00              | \$152.00          | \$200.00        | \$160.00          |
|  |                      |                   |                 |                   |
| Cancellation Charges                               |                      |                   |                 |                   |
| Advanced Cancallation                              | \$0.00               | \$0.00            | \$375.00        | \$100.00          |
| Late Cancellation                                  | \$0.00               | \$2,028.00        | \$1,500.00      | \$150.00          |
|  |                      |                   |                 |                   |
| Other Considerations                               |                      |                   |                 |                   |
| Are driver hotel charges to be paid by SF?         | Yes                  | Yes               | Yes             | Yes               |
| Do you have smaller buses (24-35 seats) available? | Yes                  | Configurable      | Yes             | Yes               |
| Cost Savings for Smaller Buses                     | 100.00               |                   | 10%             | 7%                |
| Discount for Promt Payment                         | No                   | 2% Net 20         | No              | 5%                |
|  |                      |                   |                 |                   |
| Optional Charges                                   | N/A                  | \$2135 Additional | N/A             | N/A               |
|  |                      | for Relief Driver |                 |                   |
|  |                      |                   |                 |                   |
| Estimated Annual Costs Bases on Rates Above        |                      |                   |                 |                   |
| Total cost per 100 mile trip                       | \$1,000.00           | \$2,028.00        | \$1,500.00      | \$2,250.00        |
| 2 additional 100 mile trips                        | \$2,000.00           | \$4,056.00        | \$3,000.00      | \$4,500.00        |
| Total cost per 200 mile trip                       | \$1,000.00           | \$2,028.00        | \$2,700.00      | \$2,250.00        |
| 10 additional 200 mile trips                       | \$10,000.00          | \$20,280.00       | \$27,000.00     | \$22,500.00       |
| Total cost per 300 mile trip                       | \$1,050.00           | \$2,028.00        | \$2,600.00      | \$2,250.00        |
| 39 additional 300 mile trips                       | \$40,950.00          | \$79,092.00       | \$101,400.00    | \$87,750.00       |
| Total cost per 400 mile trip                       | \$1,400.00           | \$2,236.00        | \$3,200.00      | \$2,250.00        |
| 5 additional 400 mile trips                        | \$7,000.00           | \$11,180.00       | \$16,000.00     | \$11,250.00       |
| Total cost per 600 mile trip                       | \$2,100.00           | \$3,354.00        | \$4,400.00      | \$2,250.00        |
| 5 additional 600 mile trips                        | \$10,500.00          | \$16,770.00       | \$22,000.00     | \$11,250.00       |
| Cancellations                                      | \$0.00               | \$4,056.00        | \$3,750.00      | \$500.00          |
|  |                      |                   |                 |                   |
|  |                      |                   |                 |                   |
| Total cost of above trips                          | \$77,000.00          | \$147,108.00      | \$187,550.00    | \$149,000.00      |

<sup>\*</sup>Annett Bus Lines Increases their pricing each year - The figures here are only for Year 1. Annett is the only vendor to require such a price increase.